



We specialise in you

XMA is so much more than a reseller. We provide
print management without the cost and complexity.



Print less, achieve more

XMA is perfectly placed to help you take full advantage of a Managed Print Service (MPS).

We take a wider view of what we can achieve for our customers through MPS. In fact, we want you to print less.

That's because we're vendor independent. So, for us, it's not all about print volumes. Your print requirements are about much more – and we're here to provide the value and support that helps your organisation achieve its goals. There's a bigger world picture to consider.

52%

of IT decision makers believe that device management takes up too many resources*

*source: IDC InfoBrief: Transforming Device Cycle Management with Device as a Service

Recent studies have shown that a business can realise cost savings of up to

30%

by moving to an MPS**

**source: tomorrowsoffice.com/thebenefits-of-managed-printservices-more-than-just-costsavings

Sustainability, flexibility and service

We're not just another MPS supplier. When you work with XMA, you can expect us to take care of your entire end-to-end print requirements.

It's an approach that improves convenience and unlocks significant time and cost savings, summed up in three core elements:



Sustainability

We always encourage people to think before they print. Our managed print software includes extensive environmental reporting, and we work closely with manufacturers to enable plastics and cartridge recycling.



Flexibility through innovation

In today's unpredictable world, we recognise the future may not look the same as today. That's why we've introduced innovative initiatives to give customers more flexibility. This allows you to reduce fleet size or change devices midway through a contract.

That's something no other MPS supplier can offer you.



Service

MPS means we're there to support you throughout your relationship with us. We take care of the entire print lifecycle, with fully manufacturer-trained service technicians and dedicated account managers to assist you in reaching targets and reducing print volumes.

Creating all the right outcomes

The full list of our services and solutions is wide-ranging, cost-saving, convenience-led and completely focused on you.

We work with you to:

- Carry out a full audit of your estate
- Fully understand your customers' requirements by running workshops
- Rationalise your current fleet and reduce numbers
- Provide the most economical, environmental and cost-effective hardware
- Optimise devices for balanced deployment and reduce the number of model types
- Maximise ROI by effectively managing devices within your print environment
- Help reduce costs and print volumes by supplying the best and most flexible software
- Assist in reaching agreed targets to reduce volumes with a dedicated account manager
- Deliver the latest innovations in print to help you save money

By working together closely, we establish your preferred outcomes and use MPS to help you achieve your objectives.





Ready for eXtraordinary?

www.xma.co.uk

 @WeareXMA

info@xma.co.uk

 XMALtd

Head Office - St Albans

7 Handley Page Way
Old Parkbury Lane
Colney Street
St Albans
AL2 2DQ

Nottingham

Wilford Industrial Estate
Ruddington Lane
Wilford
Nottingham
NG11 7EP

Glasgow

Pavilion 2
Junction 24 Business Park
Helen St
Glasgow
G51 3AD

Our quality, information security, environmental and IT service management systems are certified by ISOQAR, a UKAS accredited certification body, which demonstrates that XMA have achieved internationally recognised standards across our services, and consistently meet or exceed customer's requirements.

Company Number: 2051703 (registered in England)
VAT Registration Number: GB 371 8455 76



18657-ISO-001
(Nottingham & St Albans)



18657-QMS-001
(Nottingham & St Albans)



18657-EMS-001
(Nottingham & St Albans)



18657-ITT-002
(Nottingham)